**Outro bullets and suggestions**

Cam ends with - “So (promoter), is that a fair deal for your folks?” That’s your queue that he’s “done”.

Promoter “Wow. Yes, that’s not only fair, it’s amazing! Thanks for making the Four Pillars of Real Estate System available to my folks at the reduced price and thanks for throwing in all those great bonuses. It’s no surprise that we’ve already had several people jump on board.

Read 3 buyers names and congratulate them on making a smart decision.

Promoter – You’re going to need to jump on this now before we have to close the offer down. Get on board right now at www.URL.com or if you prefer call XXX-XXX-XXXX

Promoter - You’ve really put together the most complete package I’ve seen. It’ll undoubtedly get my folks up and running in the business of doing consistent deals and now is the time to do it! The money to be made is staggering!

 - The verifiable Proof of Funds!

 - The No Fee Transactional Funding of $1 million dollars

 - The home study training. I love how it’s not a huge commitment of time to get through!

 - The Motivated Seller Data feed – This software is amazing, and I can’t wait to get inside myself!

- The Cash Buyer Data Feed. What a great way to build a massive list of motivated, hungry buyers. That’s huge!

- The Private Inner Circle access so students can get their real estate specific questions answered!

 - The 150 Skip Trace Searches!

 - The Custom Comps system – to help folks quickly evaluate deals and make more offers with confidence

 - 10 FREE hours of VA services to get up and running fast!

 - The 3-day live training…Wow, what a package!

Tell them (not suggest) to grab the program now, because they need it, and the REI Trifecta offer is almost gone.

Read a buyer name or two.

Tie it to your program, your core teaching, or to your people in some way if possible.

Ask Cam to go back to the hotel & storage pictures at the beginning of the power point. Once he’s there, say to the attendees… here is a guy that REALLY IS in the business, doing deals every day and who’s grown his business to a very high level. What he’s offering is a way for you to work with him, and his team, for only $4 per day! That’s it! How can you say no to that?! And there are no gaps. This is everything you need, in an integrated suite of tools, that make it possible for you to begin flipping foreclosures and vacant houses RIGHT NOW.

Read a buyer name or two.

Get on board with the program right now at www.URL.com or call XXX-XXX-XXXX

Ask Cam if there is anything he wants to say/add before we wrap it up.

Wrap it up.