# R.E. I. Trifecta FAQs

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| **Contact Information For Buyers and Sales Questions**:  | Phone: (607) 527-6097Email: info@realestatewealthnetwork.comHours: Monday – Friday 8:30 a.m. to 8:00 p.m. ET We offer email support on the weekends, also. |
| **Refund Policy:** | For webinars, 30 days from the date of order. For event orders, it’s 3 days from the date of order, unless specified by the promoter. Customers must call Nick at (607) 936-2200 ext 243 to request a refund. Nick will send them a refund request form via email to have them read over and sign and then send back to us. Once we receive that back, the refund will be issued as long as it is in the refund period.  |
| **Shipping Information:** | We ship USPS Priority and customers usually receive their product within 3-5 Business days. |
| **Deliverables**  | * 1 year of NO FEE transactional funding on unlimited deals & unlimited Proof Of Funds Letters backed By Cameron personally ($2,400)
* 1 year membership to the Motivated Seller Data Feed ($1,559)
* 1 year membership to the Cash Buyer Data Feed ($249)
* 1 year membership to Custom Comps ($599)
* 150 Standard Real Estate Skip Traces ($450)
* 2 tickets to a 3 Day LIVE training with Cam ($997)

Plus a special bonus package including: Tier 2- Premium Client Support (Priceless), 1 year of Cameron’s Private Inner Circle ($899), Vacant House & Foreclosure University ($997), Purchase & Sales Agreement Course ($199), 10 Free Hours of V. A. Support ($199), and a Huge R. E. Documents Library ($399) |
| **What is the Cash Buyer Data Feed?**  | * Ongoing supply (replenished every week) of the most recent cash buyers, who by public record, have exhibited their ability to pay cash for a property. You have the ability to create alerts and search for cash buyers who have JUST been added into the system that week. Every month we upload approximately 60,000 new known cash buyers. All you have to do is search the state, city, or zip code where you want to find cash buyers and we will provide you with an instant list. There is no limit on the number of records you can access.
* Once you have a list of buyers you want to reach, save time by utilizing our click to print Mail Manager. It’s loaded with letter and postcard templates. You can make your mailing property specific, keep it general, or create your own. Once you’re finished, let our fulfillment department take care of the all the printing and mailing for you. (Customer has to pay for printing and postage, they pay what we pay.)
* In addition to utilizing the Mail Manager, feel free to call the cash buyers directly since you will be provided with phone numbers as long as they are provided to us from our data sources. We do have phone scripts available.
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| **What is the Motivated Seller Data Feed?** | * This program gives the customer access to hundreds of thousands of leads that are attached to motivations. You will be able to do “motivational stacking” to decide on which leads you are looking to pursue. The motivations include vacancy, absentee, bankruptcy, lien, judgements, foreclosure, and inheritance.
* Updated weekly so users are able to access the most up to date information.
* Built in Marketing materials and mail manager allows users to get started fast and see results quickly.
* This system is very user friendly. We have included tutorials within the program to train you in filtering leads, setting locations and alerts, using the heat maps, generating mailers, and much more!

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| **What is Custom Comps?** | * The most comparable data service created by computer programmers and data experts!
* Gives access to the freshest, smartest, and more reliable comparable sales data for real estate investors, including both listed and unlisted properties that will give you an unfair advantage in your business every time.
* Allows you to manually chose which comps fit your property the best to use to create portfolios and reports to help with your selling and buying decisions
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| **What is a Skip Trace?** |  A Skip Trace is a standard search that will help you locate "lost" or hard to find people. These reports will supply you with names, addresses, phone numbers, emails, and relatives and associates of the “missing” person. Finding the seller of a vacant house that your competitors can't, will make you a fortune.  |
| **How do I access my 150 Standard Skip Traces?**  | They will be able to access right form their dashboard by clicking on “Real Estate Skip Trace” under My Programs.  |
| **When/Where is Cameron’s next Vacant House & Foreclosure Summit?** | You can see all of our upcoming scheduled events at www.timewithcam.com.  |
| **What happens after Purchase?** | Customers will be sent an email right after their purchase on how to set up a Dashboard where they will have access all of their services, including Proof of Funds, Vacant House and Foreclosure University, Motivated Seller Data Feed, Cash Buyer Data Feed, Custom Comps, funding information and the Inner Circle. |
| **Physical Product:** | Welcome Letter, R. E. I. Trifecta breakdown, Blueprint for Success |
| **Multiple Payments:** | We offer two different plans: full pay and a 3 pay option. Without a promo code, the total for the program is $1,997 (3 pay with no promo is three payments of $764, totaling $2,292). With a promo code, the total is $1,497 (3 pay with promo is three payments of $597, totaling $1,791). Nothing is held back if the 3 pay is chosen.  |
| **What are the costs after the one year time period?** |  The special renewal price after a year is $1,000 (that’s a HUGE discount). However, if they're not using parts of the program at that time we will customize a monthly package deal subscription for them that will fit their exact needs. |
| **What if I already have access to iFlip, Cash Buyer Data Feed and/or Vacant House Date Feed?** | We will shut down your monthly subscription, and you will keep the same accounts but now have 1 full year without payment. |
| **Is there any monthly or annual cost for POF for anything** | No. The total price of the program gives you access to everything for 1 full year!  |
| **How is Cameron making money on his funding? Why would he offer this? It seems too good to be true.** | Cameron is offering this right now to be more competitive in the lending industry. No one else is offering free funding. Keep in mind; it is only for same day/next day transactions for one year. If anyone brings up the new Dodd Frank laws, you can tell them that due to those new laws, by asking for a set- up fee, and not charging funding fees, there are less requirements we are obligated meet, so it’s a win-win.  |
| **How long with Cam fund deals for?**  | Same or Next Day. We do not do long term lending, hard money lending, or lending for rehabs. |
| **What is the maximum amount for POF and funding** | $1,000,000 per transaction |
| **How much does Cameron fund?**  | 100% of the purchase price, including closing cost, up to the maximum about of $1M. The ONLY thing that Cam will not cover is the earnest money deposit. |
| **Can the deal be in my name or my business?**  | All deals must be under some sort of entity. We cannot fund deals in personal names due to the new laws. We do have an LLC company we can recommend if needed.  |
| **What are the requirements for a deal?**  | * Both contracts must be set to close on the same day and the total purchase price including closing costs must be under $1M. Usually we fund single family homes, but if it’s something other than that, we’ll still take a look at it. We do NOT fund condos.
* Must have a cash end buyer with verifiable funds, and their funds must be released into the title agents escrow account before we can wire for the A-B purchase.
* You must have the deal in the name of some sort of entity.
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| **How do I generate a Proof of Funds** | You will have 24/7 access to POF through your dashboard. You can generate as many as you would like, making them amount and property specific and they will be sent to you via email. |
| **How do I get a Verification of Funds?**  | On the Proof of Funds letter there is a number and email where an agent or bank personnel can ask Cameron for verification. He will send them a current bank statement. Customers can be pro-active and email Cameron ahead of time and let him know where to send the verification. Cameron will not send the bank statement to the client: it must be an agent or bank personnel.  |
| **What are the funding fees?**  | There are absolutely no fees on same or next day closings. |
| **How do I get my deal funded?**  | On the Dashboard, you will have access to a funding portal and a document checklist. From the client initially, we will need a completed Fund a Flip Request form, A-B & B-C contracts, entity documentations (articles of incorporation, bylaws, etc), certificate of good standing, and their drivers license. Once we receive those, then we will reach out to the agent listed on the Fund a Flip via the email provided from the client to reach out for the other necessary documents that we will need. Once we receive those from the agent, then we will complete the file and put it under review, which can take up to 2 business days, to be sure that everything is lined up correctly. Then we will need to see proof that the very end buyers funds are in escrow, and then we can wire for the first transaction. |
| **Do we fund Short Sales** | Yes, but they must be a same day double closing. |